

May 9, 2011

The Honorable Amy Klobuchar 302 Hart Senate Office Building Washington, D.C. 20510

Dear Senator:

As the Senate weighs the merits of the AT&T acquisition of T-Mobile, I'd like to share the perspective of the Minnesota business community.

Our members rely on high-speed infrastructure to improve operations and productivity and to compete in the global marketplace. The proposed deal between AT&T and T-Mobile will lead to a quicker and more expansive deployment of the most advanced wireless technology across the country, and more importantly, across the state of Minnesota.

It would take years for the wireless industry to replicate what this agreement brings to Minnesota and the country almost immediately. The combined AT&T-T-Mobile entity would be able to expeditiously deploy a high speed wireless network covering a majority of the state in much less time than would otherwise be possible.

These networks are increasingly the lifeblood of our economy in Minnesota. Modern businesses today, large and small, rely on mobile communications to run their operations. This agreement would give Minnesota companies the infrastructure they need to run their companies more efficiently, compete effectively for new business in a global economy, create additional jobs and succeed.

In addition, the incremental infrastructure investment that would result from this agreement would help drive additional economic growth and create more jobs across the state. All of this translates to greater economic opportunity for Minnesotans.

Meeting the demands of tomorrow's wireless world will require more than incredible planning, engineering genius, and tremendous investment. Success will require savvy business decisions, efficient use of spectrum, and smart use of resources. To that end, the AT&T/T-Mobile merger is a step in the right direction and would be good news for Minnesota.

Sincerely,

Charlie Weaver
Executive Director

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